RWANDA AI AGENCY

Clarifications and Responses

Requests for Expressions of Interest · AI for Economic Transformation in Rwanda (P517443) · Grant Facility for Project Preparation, Grant No. E6900-001
Updated 5 November 2026 · issued with Addendum No. 1 to each REOI

About this register. RAIA publishes every request for clarification it receives, with its response, so that all interested parties have the same information. Enquirers are not identified. The register clarifies what the REOIs already say; it does not amend them. Where a response here differs from an earlier one, this version applies. Each question is numbered (for example, 3.2) for ease of reference; please quote the number in any follow-up.

Addenda. Addendum No. 1 to each of the four open REOIs extends the deadline to 12 November 2026 at 17:00 hours, Kigali time, allows submission by mail or courier as well as in person, asks for one original and two copies, and sets out how the shortlisting criteria are applied to joint ventures and sub-consultants. The addendum to the Unique Business Identifier REOI also amends one shortlisting criterion, so that a national-scale assignment delivered in Rwanda counts. Expressions of interest are not accepted by email. Where this register and an addendum differ, the addendum applies.

Complete REOIs and addenda. Go to raia.rw/opportunities, select the call, scroll down and click "View full ToRs".

Further questions. procurement@raia.rw, 09:00 to 17:00 hours, Kigali time, Monday to Friday. This address is for questions only, not for submissions.

1. Proof of Concept for AI-Enabled Agentic Workflows for Existing Government Services and User Journeys (3 lots)

RW-RAIA-577862-CS-QCBS

No.	Topic	Question	RAIA Response
1.1	**Submission deadline**	LinkedIn gives 9 November 2026 while a procurement listing gives 2 November 2026. Which deadline is authoritative, and in which time zone?	The deadline for submission is 12 November 2026 at 17:00 hours, Kigali time (Central Africa Time, UTC+2), as extended by Addendum No. 1 to the REOI for RW-RAIA-577862-CS-QCBS. The REOI, as amended by its addenda, is the governing document for this assignment. If another date appears on any other listing, the REOI and its addenda apply. *Source: REOI – How to apply; Addendum No. 1, section 1.*

No.	Topic	Question	RAIA Response
1.2	**Association**	May a workflow-design/automation firm associate with a specialist AI engineering firm and a Rwanda-based implementation partner? How are association members' experience and eligibility assessed?	Yes. Consultants may associate with other firms to enhance their qualifications, as a joint venture (JV) and/or a sub-consultancy. The expression of interest must state which form applies and the role of each member. The two forms are treated differently for shortlisting, as set out in section 6 of Addendum No. 1, which applies equally to all applicants: • a JV states each member's share and that all members accept joint and several liability for the entire contract, if selected, and names its leader; • the experience of JV members is considered cumulatively, and must be that of the member firms, not of individual staff; • the JV may meet the minimum of two similar assignments by adding up its members' assignments, but each member must itself have carried out at least one of the two required assignments, and the same assignment is counted only once; • each member provides its own contract references, showing the client, scope, contract value and its share of the work; and • a sub-consultant is not a party to the contract and carries no liability to RAIA, so experience offered only through a sub-consultancy is not counted towards the shortlisting criteria. In the example given, the experience of the AI engineering firm and of the Rwanda-based partner counts towards shortlisting only if they take part as members of the JV. These rules are applied separately for each lot. Firms must also disclose any affiliation with providers of AI models, cloud services or software platforms that could be proposed for use in the proof of concept. *Source: REOI – Shortlisting criteria; Procurement terms. Addendum No. 1, section 6.*

No.	Topic	Question	RAIA Response
1.3	**Subcontracting**	If a firm does not meet all shortlisting criteria alone, may it participate as a specialist subcontractor to an eligible lead consultant?	A firm may take part as a sub-consultant to a lead firm, named in the expression of interest with the part of the Services it will carry out. However, a sub-consultant is not a party to the contract with RAIA and carries no liability to RAIA, so its experience is not counted towards the shortlisting criteria (Addendum No. 1, section 6). The lead firm must meet the criteria on its own; it signs the contract and is responsible for the sub-consultant's work. A firm whose experience should count must take part as a member of a joint venture. The JV states each member's share and that all members accept joint and several liability for the entire contract, if selected. Each JV member must itself have carried out at least one of the two required assignments. A firm may appear as a sub-consultant in more than one expression of interest. Note that at the Request for Proposals stage, a firm that takes part in more than one proposal alone or as a JV partner causes all such proposals to be disqualified; taking part as a sub-consultant in more than one proposal is allowed only if the Request for Proposals permits it (Procurement Regulations, para. 3.19). *Source: REOI – Procurement terms. Addendum No. 1, section 6. Procurement Regulations, para. 3.19.*
1.4	**Submission requirements**	What is the submission channel, which registration documents are required, and are there requirements on the form of association or lead member?	Channel: Under Addendum No. 1 to each REOI, expressions of interest may be submitted by 12 November 2026 at 17:00 hours, Kigali time, in person or by mail or courier, to Block 5, Norrsken House, 1 KN 78 St, Kigali – Rwanda, during office hours (09:00 to 17:00 hours, Kigali time, Monday to Friday). Expressions of interest are not accepted by email. The envelope subject line should read: "REOI — Proof of Concept for AI-Enabled Agentic Workflows — Lot(s) [number(s)] — RW-RAIA-577862-CS-QCBS". Section 2 of Addendum No. 1 gives the courier details and how the envelope should be marked. Contents: (1) a cover letter stating the lot or lots applied for (maximum two); (2) a firm profile stating core business and years in business; (3) summaries of no more than five relevant assignments completed in the last five years, each stating client, country, contract value, duration, year of completion, a brief description of the services and the lot to which it is relevant; (4) a description of technical and managerial capability, including staff numbers by relevant discipline and, for firms applying for two lots, the capacity to deliver both in parallel; (5) evidence of legal registration; and (6) where applicable, details of any proposed association and the role of each member. Length: no more than 15 pages, excluding the cover letter and registration documents. Pages beyond this limit will not be considered. Association: a firm may associate as a joint venture and/or a sub-consultancy. A joint venture states each member's share and that all members accept joint and several liability, and names its leader. Only the experience of joint venture members counts towards shortlisting, and each member must itself have carried out at least one of the two required assignments. See section 6 of Addendum No. 1. *Source: REOI – Content of expressions of interest; Addendum No. 1, sections 2, 3 and 6.*

No.	Topic	Question	RAIA Response
1.5	**Lot selection**	May an applicant express interest in Lot 1 only, and are there additional requirements for firms applying to two lots?	Yes. A firm may express interest in one lot, or in two lots at most, and must state the lot or lots in the cover letter. A firm applying for two lots submits one expression of interest covering both; a separate submission for each lot is not required. RAIA assesses that expression of interest separately for each lot, against the shortlisting criteria. A firm can therefore be shortlisted for one lot and not for the other, depending on the evidence it gives for each. Each lot has its own shortlist of five to eight firms and leads to its own contract. Firms applying for two lots should make the evidence for each lot easy to find: • state, for each assignment summary, the lot or lots to which it is relevant; • where evidence against a criterion applies to one lot only, say which lot; and • describe their capacity to deliver both lots in parallel (the lots run in parallel over about 7.5 months). The 15-page limit applies to the single submission, excluding the cover letter and registration documents.
1.6	**Courier delivery**	Does delivery of the sealed EOI by international courier (e.g. DHL) to Block 5, Norrsken House, 1 KN 78 St, Kigali meet the "in person" delivery requirement?	Yes. Under Addendum No. 1 to each REOI, expressions of interest may be submitted by 12 November 2026 at 17:00 hours, Kigali time, in person or by mail or courier, to Block 5, Norrsken House, 1 KN 78 St, Kigali – Rwanda, during office hours (09:00 to 17:00 hours, Kigali time, Monday to Friday). Expressions of interest are not accepted by email. Delivery by mail or by international courier is accepted. The envelope must reach the address before the deadline: the time of receipt at the address counts, not the time of dispatch, and the sender bears the risk of delay, including customs clearance. Section 2 of Addendum No. 1 gives the recipient, the telephone number for the courier and how the envelope should be marked. The address procurement@raia.rw is for questions only; an expression of interest sent to it, or to any other email address, is not a submission. *Source: REOI – How to apply; Addendum No. 1, section 2.*

No.	Topic	Question	RAIA Response
1.7	**Number of copies**	How many copies are required: one original only, or an original plus copies?	Addendum No. 1 asks for one original and two copies – three sets in total – marked "ORIGINAL" and "COPY", in the same envelope. The copies are requested for convenience: an expression of interest will not be rejected because copies are missing, and expressions of interest already delivered need not add copies. If a copy differs from the original, the original prevails. Expressions of interest are submitted in hard copy only, in person or by mail or courier; they are not accepted by email. The expression of interest should not exceed 15 pages, excluding the cover letter and registration documents. *Source: Addendum No. 1, sections 2 and 3.*
1.8	**Expression of interest**	An interested firm sent its expression of interest through a job portal, with no question. Is this a valid submission?	Thank you for your interest in RW-RAIA-577862-CS-QCBS. To be considered, an expression of interest must be submitted in written form by one of the methods in Addendum No. 1: in person, or by mail or courier, to Block 5, Norrsken House, 1 KN 78 St, Kigali – Rwanda, by 12 November 2026 at 17:00 hours, Kigali time, with the subject line stated in the REOI. An application sent through a job portal or by email does not meet this requirement. The cover letter should state the lot or lots applied for (maximum two). Further information: procurement@raia.rw, 09:00 to 17:00 hours, Kigali time, Monday to Friday. *Source: REOI – How to apply; Addendum No. 1, section 2.*
1.9	**Email submission (applicant outside Rwanda)**	A firm based outside Rwanda, applying for Lot 1, sent its signed expression of interest by email and asked whether electronic submission is acceptable in place of, or in addition to, hand delivery.	No. Expressions of interest cannot be accepted by email. Under Addendum No. 1, they may be submitted only in person or by mail or courier, to Block 5, Norrsken House, 1 KN 78 St, Kigali – Rwanda, so that they arrive by 12 November 2026 at 17:00 hours, Kigali time. Delivery by international courier is accepted; the time of receipt at the address counts, and the sender bears the risk of delay, including customs clearance. Section 2 of Addendum No. 1 gives the recipient, the telephone number for the courier and how the envelope should be marked. An expression of interest sent by email, to any address, is not a submission and is not evaluated. To be considered, it must be delivered in person or by mail or courier before the deadline. If an applicant submits more than once, the last expression of interest received before the deadline is assessed. *Source: Addendum No. 1, section 2.*

No.	Topic	Question	RAIA Response
1.10	**Lot 3 – existing compliance agent and data**	For Lot 3 (Kubaka building permits): which AI models and technologies does the existing compliance agent use for LLM, OCR and computer vision tasks; are they commercial APIs, open-weight or internally developed; where is it hosted; how are Building Code requirements represented (prompts, rule tables or a rule engine); will the selected firm have access to source code, prompts, documentation and APIs? How is the reported accuracy of about 75% measured and on what dataset; which drawing formats are accepted (scanned PDF, vector PDF, DWG, IFC); are the Building Code, zoning and cadastral data available in structured form; and are historical applications with labelled reviewer decisions available for training and evaluation?	The REOI, in Annex II (Lot 3), describes the Kubaka platform, the work done so far on the compliance agent, what the proof of concept must add and the expected outcomes. RAIA does not provide further technical information at this stage. Shortlisting assesses firms' qualifications and experience against the criteria in the REOI and does not depend on this information. Information needed to prepare proposals will be made available to all shortlisted firms at the same time, with the Request for Proposals. *Source: REOI – Shortlisting criteria; Annex II, Lot 3.*

No.	Topic	Question	RAIA Response
1.11	**Delivery by a representative or courier**	May a duly authorised local representative hand-deliver the envelope on the firm's behalf? Is courier delivery (DHL/FedEx) accepted, with a delivery confirmation? Is submission by email possible? Please also send the full Terms of Reference (Annex I) and the use-case descriptions (Annex II).	Representative: yes. Neither the REOI nor Addendum No. 1 restricts who may deliver the envelope. A local representative may deliver it on the firm's behalf, during office hours (09:00 to 17:00 hours, Kigali time, Monday to Friday), to Block 5, Norrsken House, 1 KN 78 St, Kigali – Rwanda. A letter of authorisation is not required. Courier: yes. Under Addendum No. 1, delivery by mail or by international courier, such as DHL or FedEx, is accepted. The time of receipt at the address counts, not the time of dispatch, and the sender bears the risk of delay, including customs clearance. Section 2 of the addendum gives the recipient, the telephone number for the courier and how the envelope should be marked. RAIA does not issue an acknowledgement of receipt; any proof of delivery is the one provided by the courier. Email: no. Expressions of interest are not accepted by email. Deadline: 12 November 2026 at 17:00 hours, Kigali time, as extended by Addendum No. 1 (the earlier date of 9 November no longer applies). Annexes: Annex I (Terms of Reference) and Annex II (use-case descriptions for Lots 1, 2 and 3) are part of the REOI. To download it, open raia.rw/opportunities, select the call, scroll down and click "View full ToRs"; the complete REOI opens in PDF format. *Source: REOI – How to apply; Addendum No. 1, sections 1 and 2.*
1.12	**Firm based outside Rwanda – email, acknowledgement and late hard copy**	A firm based outside Rwanda asks: may the expression of interest, including the cover letter and registration documents, be sent by email to procurement@raia.rw or another address? If so, is PDF acceptable, is there a maximum file size, and should the subject line follow the REOI format? Will receipt be acknowledged, and is the deadline the same for electronic submissions? If a hard copy is also required, may it arrive after the deadline, or be delivered by a representative in Kigali?	Email: no. Under Addendum No. 1, expressions of interest, including the cover letter and registration documents, may be submitted only in written form, in person or by mail or courier, to Block 5, Norrsken House, 1 KN 78 St, Kigali – Rwanda. They are not accepted by email, to procurement@raia.rw or any other address, so questions of file format and size do not arise. Subject line: the envelope should bear the subject line "REOI — Proof of Concept for AI-Enabled Agentic Workflows — Lot(s) [number(s)] — RW-RAIA-577862-CS-QCBS", with the number of each lot applied for, and the words "DO NOT OPEN BEFORE 12 NOVEMBER 2026, 17:00 HOURS, KIGALI TIME". A firm may apply for at most two lots, stated in the cover letter. Acknowledgement and deadline: RAIA does not issue acknowledgements of receipt. The deadline is 12 November 2026 at 17:00 hours, Kigali time, as extended by Addendum No. 1, and it is the same for every method of delivery. Hard copy: the hard copy is the submission, and it must reach the address before the deadline. A representative in Kigali may deliver it on the firm's behalf, and courier delivery is accepted; the sender bears the risk of delay. *Source: REOI – How to apply; Addendum No. 1, sections 1 and 2.*

No.	Topic	Question	RAIA Response
1.13	**Number of copies (two lots)**	Does the submission require a specific number of physical copies (for example, one original and additional copies)? The REOI says firms applying for two lots should submit a single expression of interest, but states no number of copies.	The REOI does not set a number of copies. Addendum No. 1 now asks for one original and two copies – three sets in total – marked "ORIGINAL" and "COPY", in the same envelope. The copies are requested for convenience: an expression of interest will not be rejected because copies are missing, and RAIA will make any copies needed. If a copy differs from the original, the original prevails. A firm applying for two lots submits one expression of interest covering both, stating the two lots in the cover letter, so one original and two copies of that single expression of interest are enough. RAIA assesses it separately for each lot. *Source: REOI – Content of expressions of interest; Addendum No. 1, section 3.*

2. Design of the Rwanda AI Competency Framework and Curriculum, Training of Trainers, and Piloting of AI-for-Citizens Training

RW-RAIA-577943-CS-QCBS

No.	Topic	Question	RAIA Response
2.1	**JV – years in business**	In a joint venture of several registered firms, can members' combined years of relevant experience meet the seven-year minimum, or must the lead firm meet it alone?	No. Years in business are not added together across members. Under section 6 of Addendum No. 1, the core-business criterion, including the minimum of seven years in business, is met if at least one member of the joint venture independently has at least seven years in business. Not every member needs to meet it. The years in business of a sub-consultant are not taken into account. Assignments are treated differently: a joint venture may add up its members' assignments towards the minimum of three, and each member must itself have carried out at least one of the three required assignments (see the next question). In the firm profile, state each member's year of establishment and core business. *Source: REOI – Shortlisting criteria; Addendum No. 1, section 6.*

No.	Topic	Question	RAIA Response
2.2	**JV – assignments**	Can the minimum of three completed relevant assignments be met collectively by JV members, each attributed to its member, or must one firm show all three?	Yes, for a joint venture. Under section 6 of Addendum No. 1, a joint venture may meet the minimum of three completed relevant assignments in the last ten years by adding up its members' assignments. One firm does not need to show all three. Conditions: • each member of the joint venture must itself have carried out at least one of the three required assignments; • the experience must be that of the member firms, not of individual staff; • the same assignment is counted only once, even if more than one member worked on it; • each member provides its own contract references, showing the client, scope, contract value and its share of the work, with the country, duration and year of completion; only the member's share is taken into account; • the joint venture states each member's share and that all members accept joint and several liability for the entire contract, if selected; and • the maximum of ten assignment summaries applies to the whole expression of interest, not to each member. The assignments of a sub-consultant are not counted. *Source: REOI – Shortlisting criteria; Content of expressions of interest; Addendum No. 1, section 6.*
2.3	**Core business**	Must the lead firm alone show that skills development, competency frameworks, curriculum design, skills-needs assessment or public-sector capacity building is its core business, or can the JV show it collectively?	Under section 6 of Addendum No. 1, the core-business criterion is met if at least one member of the joint venture – not necessarily the leader – meets it on its own: core business in skills development, competency framework and curriculum design, skills needs assessment, or public sector capacity building, with at least seven years in business. Years in business are not added together across members, and the core business of a sub-consultant is not taken into account. In the firm profile, state each member's core business, year of establishment and role in the joint venture. *Source: REOI – Shortlisting criteria; Addendum No. 1, section 6.*

No.	Topic	Question	RAIA Response
2.4	**JV vs sub-consultancy**	Is a JV assessed differently from a lead consultant with sub-consultants? Does sub-consultants' experience count towards the shortlisting criteria?	No. The two forms are assessed differently. Under section 6 of Addendum No. 1: • Joint venture: the experience of the member firms is considered cumulatively. The joint venture names its leader and states each member's share; all members accept joint and several liability for the entire contract and, if selected, sign it. Each member must itself have carried out at least one of the three required assignments. • Lead firm with sub-consultants: a sub-consultant is not a party to the contract with RAIA and carries no liability to RAIA, so experience offered only through a sub-consultancy is not counted towards the shortlisting criteria. The lead firm must meet the criteria on its own; it signs the contract and is responsible for the whole assignment, including the sub-consultants' work. Shortlisting assesses the association declared in the expression of interest, so firms should declare the association they intend to keep for the proposal. Any later change to its composition is governed by the Request for Proposals. At that stage, a firm that takes part in more than one proposal, alone or as a joint venture partner, causes all such proposals to be disqualified; taking part as a sub-consultant in more than one proposal is allowed only if the Request for Proposals permits it. *Source: REOI – Procurement terms; Addendum No. 1, section 6. Procurement Regulations, paras. 3.19 and 5.38.*
2.5	**Local context and language**	Can knowledge of Rwanda's institutions and capacity to develop content in Kinyarwanda and English be met by a qualified Rwandan JV member or sub-consultant rather than every member?	Yes, if the firm that has them is a member of the joint venture. Not every member needs to show these. The capacity to develop learning content in Kinyarwanda and English, the ability to deliver training in Rwanda or the region, and knowledge of Rwandan institutions and systems may be provided by any member of the joint venture, Rwandan or not, provided the expression of interest names that member and its role, as set out in section 6 of Addendum No. 1. The experience and capability of a sub-consultant are not counted towards the shortlisting criteria. Show it through that member's relevant assignments and its staff numbers by discipline (for example, content developers working in Kinyarwanda). Individual experts, including the Learning Content and Localisation Specialist, are evaluated at the Request for Proposals stage, not at shortlisting, and CVs are not required now. The assignment is carried out in English, and the competency framework and curriculum standards are produced in English and Kinyarwanda. *Source: REOI – Shortlisting criteria; Annex I (Scope of services; Key Experts); Addendum No. 1, section 6.*

No.	Topic	Question	RAIA Response
2.6	**Partnering**	A firm offering learning-platform and learning-design capability asked to be connected with firms preparing expressions of interest, as a sub-consultant or joint venture partner, and asked for a call.	Thank you for your interest in Rwanda AI Competency Framework, Curriculum and Training of Trainers for AI Skilling (RW-RAIA-577943-CS-QCBS). Consultants may associate with other firms to enhance their qualifications, as a joint venture and/or a sub-consultancy. The expression of interest should state clearly the form of association and the role of each member. Only the experience of joint venture members counts towards shortlisting; experience offered only through a sub-consultancy does not (Addendum No. 1, section 6). Firms identify their own association partners, and RAIA does not broker associations. Questions are answered in writing so that the same information is available to all interested parties; they can be sent to procurement@raia.rw, 09:00 to 17:00 hours, Kigali time, Monday to Friday. Please note the conflict-of-interest provision: the selected firm, and any affiliate, will not be eligible to provide goods, works or non-consulting services resulting from or directly related to this assignment, including the delivery of the national programme designed under it.
2.7	**Registration of the applicant**	Can a consulting firm registered in Rwanda, which also operates through a separately registered Ugandan entity, submit an expression of interest under its Rwandan registration?	Yes. An expression of interest is submitted by a legal entity. That entity is the one assessed and, if selected, the one that signs the contract. A firm registered in Rwanda may submit under its Rwandan registration, with evidence of that registration. Only the experience and capability of the entity that submits are taken into account, together with those of any firm that is a member of a joint venture with it. To rely on the experience of the Ugandan entity, name it as a joint venture member, state its share and role, and include evidence of its registration; all members accept joint and several liability for the entire contract. Experience offered through a sub-consultancy, or by a related entity that is not a member of the joint venture, is not counted, and experience must be that of the firms, not of individual staff. How joint ventures are assessed is set out in section 6 of Addendum No. 1. Each assignment summary should state which entity delivered it. *Source: REOI – Shortlisting criteria; Content of expressions of interest; Addendum No. 1, section 6.*

No.	Topic	Question	RAIA Response
2.8	**Email submission**	Is electronic submission by email accepted, or must the complete expression of interest be physically delivered to the Kigali address stated in the notice?	No. Under Addendum No. 1 to each REOI, expressions of interest may be submitted by 12 November 2026 at 17:00 hours, Kigali time, in person or by mail or courier, to Block 5, Norrsken House, 1 KN 78 St, Kigali – Rwanda, during office hours (09:00 to 17:00 hours, Kigali time, Monday to Friday). Expressions of interest are not accepted by email. The envelope subject line should read: "REOI — Rwanda AI Competency Framework, Curriculum and Training of Trainers for AI Skilling — RW-RAIA-577943-CS-QCBS". Section 2 of the addendum gives the courier details and how the envelope should be marked. The address procurement@raia.rw is for questions only; an expression of interest sent to it, or to any other email address, is not a submission. *Source: REOI – How to apply; Addendum No. 1, sections 1 and 2.*
2.9	**Minimum experience and key personnel**	What minimum relevant corporate experience and key personnel qualifications are expected for shortlisting, particularly for firms with software or digital delivery experience and projects involving AI skills development or training?	The shortlisting criteria are the same for all firms. For this call, the REOI sets them as follows: • Core business in skills development, competency framework and curriculum design, skills needs assessment, or public sector capacity building, with at least seven years in business. • At least three assignments completed in the last ten years designing and delivering national or public sector digital or AI skills programmes, including competency frameworks, skills needs assessments based on stakeholder surveys and consultations, and training-of-trainers or cascade models reaching community or low-literacy audiences. • Technical and managerial capability of the firm, including in-house capacity in skills research and stakeholder engagement, curriculum design, AI subject matter expertise, development of learning content in Kinyarwanda and English, monitoring and evaluation, programme costing, and the ability to deliver training in Rwanda or the region. • Knowledge of the local context, including familiarity with the Rwandan institutions and systems the assignment will work with, such as government agencies, agricultural extension and community health systems. The evaluation committee assesses each assignment against these criteria as written. Each assignment summary should show which of the elements above it covered. For a joint venture, how these criteria are applied is set out in section 6 of Addendum No. 1. The experience of a sub-consultant is not counted. Key personnel are not evaluated at shortlisting, and CVs are not required. The Key Experts and their minimum qualifications are listed in Annex I, section 5 (Key Experts), and are evaluated at the Request for Proposals stage. *Source: REOI – Shortlisting criteria; Annex I, section 5.*

No.	Topic	Question	RAIA Response
2.10	**Consortium documents**	Is a consortium or association with another consulting firm permitted and, if so, should the expression of interest include the partner's registration and experience documents?	Yes. Consultants may associate with other firms to enhance their qualifications, as a joint venture and/or a sub-consultancy. The expression of interest must state which form applies and the role of each member. A joint venture names its leader, states each member's share and states that all members accept joint and several liability for the entire contract, if selected. Only the experience of joint venture members is counted; experience offered only through a sub-consultancy is not (Addendum No. 1, section 6). For each joint venture member, the expression of interest should include: • evidence of its legal registration; • its core business and years in business, in the firm profile; • its share and the part of the Services it will carry out; and • its own contract references for the assignments it cites, showing the client, scope, contract value and its share of the work. For a sub-consultant, name it and state the part of the Services it will carry out. Registration documents do not count towards the 15-page limit; the rest of the partner information does. The REOI does not require a joint venture agreement or letter of association at this stage. Any such requirement for the proposal will be stated in the Request for Proposals. *Source: REOI – Content of expressions of interest; Procurement terms; Addendum No. 1, section 6.*

3. Education Intelligence Centre

RW-RAIA-577935-CS-QCBS

No.	Topic	Question	RAIA Response
3.1	**Signature format**	Is a printed copy of a digitally signed cover letter acceptable, or is an original wet-ink signature required?	Education Intelligence Centre (RW-RAIA-577935-CS-QCBS): the REOI requires a written expression of interest, including a cover letter. Under Addendum No. 1, it may be delivered in person or by mail or courier to Block 5, Norrsken House, 1 KN 78 St, Kigali – Rwanda, by 12 November 2026 at 17:00 hours, Kigali time. Expressions of interest are not accepted by email. The REOI does not specify the form of signature on the cover letter and does not require an original (wet-ink) signature. A printed copy of a digitally signed cover letter may therefore be included in the expression of interest. *Source: REOI – How to apply; Expressions of interest should include; Addendum No. 1, section 2.*

4. Questions covering more than one REOI

RW-RAIA-577862 · RW-RAIA-577943 · RW-RAIA-577935 · RW-RAIA-577727

No.	Topic	Question	RAIA Response
4.1	**Full REOI documents**	For each of the three calls, please send the complete Request for Expressions of Interest with all annexes: Annex I (Terms of Reference) and, for the Proof of Concept call, Annex II (use-case descriptions for the three lots). The website notices refer to them, but nothing is attached.	All three REOIs, complete with their annexes, are published at raia.rw/opportunities. To download one, open raia.rw/opportunities, select the call, scroll down and click "View full ToRs". The complete REOI opens in PDF format. • Proof of Concept for AI-Enabled Agentic Workflows (RW-RAIA-577862-CS-QCBS): REOI with Annex I (Terms of Reference) and Annex II (use-case descriptions for Lots 1, 2 and 3). • Rwanda AI Competency Framework (RW-RAIA-577943-CS-QCBS): REOI with Annex I (Terms of Reference). It has no Annex II. • Education Intelligence Centre (RW-RAIA-577935-CS-QCBS): REOI with Annex I (Terms of Reference). It has no Annex II. MINEDUC's data landscape assessment will be provided to shortlisted firms with the Request for Proposals. The addendum to each REOI (Addendum No. 1) is published on the same page and forms part of the REOI. If a document does not open, write to procurement@raia.rw and it will be sent by email.
4.2	**Shortlisting criteria**	Please send the shortlisting criteria for each call. The notices refer to them, but the criteria list does not display on the website.	The shortlisting criteria are in each REOI, under "Shortlisting criteria", before Annex I. To download a complete REOI, open raia.rw/opportunities, select the call, scroll down and click "View full ToRs"; the REOI opens in PDF format. • Proof of Concept for AI-Enabled Agentic Workflows (RW-RAIA-577862-CS-QCBS): five criteria, assessed separately for each lot. • Rwanda AI Competency Framework (RW-RAIA-577943-CS-QCBS): four criteria. • Education Intelligence Centre (RW-RAIA-577935-CS-QCBS): six criteria. • Foundational Data Assets and Registries – Unique Business Identifier (RW-RAIA-577727-CS-QCBS): six criteria. Each shortlist will have five to eight firms. Key Experts are not evaluated at shortlisting, and CVs are not required. How the criteria are applied to an association is set out in section 6 of Addendum No. 1 to each REOI. The wording in the REOI, as amended by its addenda, governs.

No.	Topic	Question	RAIA Response
4.3	**Clarification deadline**	Please confirm whether there is a deadline for submitting clarification requests, and what it is.	Requests for clarification may be sent In Writing until the submission deadline, to procurement@raia.rw, or delivered to Block 5, Norrsken House, 1 KN 78 St, Kigali – Rwanda, during office hours, 09:00 to 17:00 hours, Kigali time, Monday to Friday. Please send them as early as possible. Requests received by 9 November 2026 at 17:00 hours, Kigali time, will be answered before the submission deadline. Requests received after that time will still be answered, but RAIA cannot guarantee a response before the deadline. Every response is published in this register for all interested parties and sent to all firms on record at the same time; no firm receives an answer that others do not. If a response published late affects the preparation of expressions of interest, RAIA will consider extending the deadline by a further addendum (Procurement Regulations, paras. 5.30 and 5.31). Under Addendum No. 1 to each REOI, the submission deadline for all four calls – Proof of Concept (RW-RAIA-577862-CS-QCBS), Rwanda AI Competency Framework (RW-RAIA-577943-CS-QCBS), Education Intelligence Centre (RW-RAIA-577935-CS-QCBS) and Unique Business Identifier (RW-RAIA-577727-CS-QCBS) – is 12 November 2026 at 17:00 hours, Kigali time. To download a complete REOI and its addenda, open raia.rw/opportunities, select the call, scroll down and click "View full ToRs". *Source: raia.rw/opportunities; REOIs – How to apply; Addendum No. 1, sections 1 and 7. Procurement Regulations, paras. 5.30 and 5.31.*
4.4	**Courier delivery**	The notices state delivery in person to Block 5, Norrsken House, 1 KN 78 St, Kigali. Please confirm whether courier delivery is accepted.	All four REOIs – Proof of Concept for AI-Enabled Agentic Workflows (RW-RAIA-577862-CS-QCBS), Rwanda AI Competency Framework (RW-RAIA-577943-CS-QCBS), Education Intelligence Centre (RW-RAIA-577935-CS-QCBS) and Unique Business Identifier (RW-RAIA-577727-CS-QCBS): Yes. Under Addendum No. 1 to each REOI, expressions of interest may be submitted by 12 November 2026 at 17:00 hours, Kigali time, in person or by mail or courier, to Block 5, Norrsken House, 1 KN 78 St, Kigali – Rwanda, during office hours (09:00 to 17:00 hours, Kigali time, Monday to Friday). Expressions of interest are not accepted by email. Delivery by mail or by international courier is accepted. The envelope must reach the address before the deadline: the time of receipt at the address counts, not the time of dispatch, and the sender bears the risk of delay, including customs clearance. Section 2 of Addendum No. 1 gives the recipient, the telephone number for the courier and how the envelope should be marked. The address procurement@raia.rw is for questions only; an expression of interest sent to it, or to any other email address, is not a submission. *Source: REOIs – How to apply; Addendum No. 1, section 2.*

No.	Topic	Question	RAIA Response
4.5	**Eligibility of consulting firms**	Please confirm that consulting firms are eligible to submit for the Education Intelligence Centre call.	Education Intelligence Centre (RW-RAIA-577935-CS-QCBS): yes. The REOI is a request for consulting services (firms selection) and invites eligible consulting firms ("Consultants") to indicate their interest. A Consultant is selected under the Quality and Cost-Based Selection (QCBS) method, with a technical to financial weighting of 80:20. Eligibility is subject to the conflict-of-interest provisions of the REOI (World Bank Procurement Regulations, Section III, paragraphs 3.14, 3.16 and 3.17): the selected firm, and any affiliate, will not be eligible to provide goods, works or non-consulting services resulting from or directly related to this assignment, including the build-out or physical fit-out of the Centre.
4.6	**Foreign firms, delivery and criteria (Proof of Concept and Education Intelligence Centre)**	A technology firm incorporated outside Rwanda asks, for the Proof of Concept (RW-RAIA-577862-CS-QCBS) and the Education Intelligence Centre (RW-RAIA-577935-CS-QCBS): (1) may it participate directly, or is a Rwanda-registered consortium or local delivery partner mandatory; (2) are expressions of interest from international firms accepted by email, or through an authorised local representative or courier, and does the same deadline apply; (3) for the Proof of Concept, are the platform integration specifications and qualification requirements available before submission; and (4) for the Education Intelligence Centre, are references to prior public-sector education deployments mandatory?	(1) Participation: yes, directly. Firms from all countries are eligible (Procurement Regulations, para. 3.20). A firm incorporated outside Rwanda may submit in its own name, with evidence of its legal registration. Neither REOI requires registration in Rwanda or a local partner in order to submit an expression of interest. Capacity to deliver in Rwanda is assessed under the shortlisting criteria of each REOI. A firm may associate with others, but under section 6 of Addendum No. 1 only the experience of joint venture members is counted; experience offered only through a sub-consultancy is not. Any registration needed to sign or perform a contract will be stated in the Request for Proposals. (2) Delivery: expressions of interest are not accepted by email, from any firm. They may be delivered in person, including by an authorised local representative, or by mail or courier, to Block 5, Norrsken House, 1 KN 78 St, Kigali – Rwanda. The deadline is the same for all firms and methods: 12 November 2026 at 17:00 hours, Kigali time, for both REOIs, as extended by Addendum No. 1 (the earlier dates of 5 and 9 November no longer apply). (3) Proof of Concept: the qualification requirements for this stage are the shortlisting criteria in the REOI, before Annex I. Annexes I and II describe the platforms and the scope. Information needed to prepare proposals will be made available to all shortlisted firms at the same time, with the Request for Proposals. (4) Education Intelligence Centre: no. The criterion is at least three assignments of a similar nature and complexity completed in the last ten years delivering analytics, dashboards, predictive analytics or data-driven decision-support systems for government or comparable institutions, preferably in the education or another social sector. Experience in education is preferred, not required. Education management information systems are one of several areas listed under the core-business criterion. *Source: REOIs – Shortlisting criteria. Addendum No. 1, sections 1, 2 and 6. Procurement Regulations, para. 3.20.*

5. All Requests for Expressions of Interest under Grant No. E6900-001

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No.	Topic	Question	RAIA Response
5.1	**Courier delivery**	Please confirm whether physical delivery of the EOI document can be done through courier services.	Yes. Under Addendum No. 1 to each REOI, expressions of interest may be submitted by 12 November 2026 at 17:00 hours, Kigali time, in person or by mail or courier, to Block 5, Norrsken House, 1 KN 78 St, Kigali – Rwanda, during office hours (09:00 to 17:00 hours, Kigali time, Monday to Friday). Expressions of interest are not accepted by email. Delivery by mail or by international courier is accepted. The envelope must reach the address before the deadline: the time of receipt at the address counts, not the time of dispatch, and the sender bears the risk of delay, including customs clearance. Section 2 of Addendum No. 1 gives the recipient, the telephone number for the courier and how the envelope should be marked. The address procurement@raia.rw is for questions only; an expression of interest sent to it, or to any other email address, is not a submission. This applies to all four REOIs issued under Grant No. E6900-001 (AI for Economic Transformation in Rwanda, P517443): Proof of Concept for AI-Enabled Agentic Workflows (RW-RAIA-577862-CS-QCBS), Rwanda AI Competency Framework (RW-RAIA-577943-CS-QCBS), Education Intelligence Centre (RW-RAIA-577935-CS-QCBS) and Foundational Data Assets and Registries – Unique Business Identifier (RW-RAIA-577727-CS-QCBS). The deadline for all four is 12 November 2026 at 17:00 hours, Kigali time. *Source: REOIs – How to apply; Addendum No. 1, sections 1 and 2.*
5.2	**Email submission**	Please confirm whether electronic submission by email is permitted for this tender.	No. Under Addendum No. 1 to each REOI, expressions of interest may be submitted only in person or by mail or courier, to Block 5, Norrsken House, 1 KN 78 St, Kigali – Rwanda, by 12 November 2026 at 17:00 hours, Kigali time. Section 2 of the addendum gives the courier details and how the envelope should be marked. An expression of interest sent by email, to any address, is not a submission and is not evaluated. To be considered, it must be delivered in person or by mail or courier before the deadline. The address procurement@raia.rw is for questions only. This applies to all four REOIs issued under Grant No. E6900-001 (AI for Economic Transformation in Rwanda, P517443): Proof of Concept for AI-Enabled Agentic Workflows (RW-RAIA-577862-CS-QCBS), Rwanda AI Competency Framework (RW-RAIA-577943-CS-QCBS), Education Intelligence Centre (RW-RAIA-577935-CS-QCBS) and Foundational Data Assets and Registries – Unique Business Identifier (RW-RAIA-577727-CS-QCBS). The deadline for all four is 12 November 2026 at 17:00 hours, Kigali time. *Source: Addendum No. 1, sections 1 and 2.*

No.	Topic	Question	RAIA Response
5.3	**Recipient details for courier delivery**	A firm sending its sealed expression of interest by courier asks for the full name of the person who will receive the envelope and a telephone number for the recipient.	Section 2 of Addendum No. 1 to each REOI gives the delivery details for mail and courier: Rwanda Artificial Intelligence Agency – Procurement Unit Attention: Bruno Kayitare, Procurement & Operations Block 5, Norrsken House, 1 KN 78 St, Kigali – Rwanda Delivery point: reception desk, at the same address Telephone for the courier: +250 787 061 954 Email for delivery notices only: procurement@raia.rw Items are received during office hours only (09:00 to 17:00 hours, Kigali time, Monday to Friday). Courier charges and any duties or taxes must be paid by the sender. The time of receipt at the address counts, and the envelope must arrive by 12 November 2026 at 17:00 hours, Kigali time. *Source: Addendum No. 1, section 2.*
5.4	**Request for a further extension**	A firm asks for the submission deadline to be extended by one week to allow it to prepare a comprehensive submission.	The deadline for all four REOIs has already been extended by Addendum No. 1, to 12 November 2026 at 17:00 hours, Kigali time. RAIA does not plan a further extension. Any change to the deadline would be made only by a further addendum, issued to all firms that received the REOIs and published at raia.rw/opportunities. *Source: Addendum No. 1, section 1.*
5.5	**Expressions of interest sent online or by email**	Some firms have sent their expressions of interest online or by email, including a Rwanda-based firm applying for two lots of the Proof of Concept. Are these valid submissions?	No. Under Addendum No. 1 to each REOI, expressions of interest may be submitted only in written form, in person or by mail or courier, to Block 5, Norrsken House, 1 KN 78 St, Kigali – Rwanda. An expression of interest sent online, through a website or portal, or by email, to any address, is not a submission and is not evaluated. To be considered, the expression of interest must be delivered in person or by mail or courier by 12 November 2026 at 17:00 hours, Kigali time, in an envelope bearing the subject line stated in the REOI and the words "DO NOT OPEN BEFORE 12 NOVEMBER 2026, 17:00 HOURS, KIGALI TIME". Firms based in Kigali can deliver it at reception during office hours (09:00 to 17:00 hours, Kigali time, Monday to Friday). One original and two copies are requested, but not required. For the Proof of Concept, a firm applying for two lots submits one expression of interest covering both, stating the lots in the cover letter. RAIA assesses it separately for each lot. *Source: REOI – How to apply; Addendum No. 1, sections 2 and 3.*

6. Sovereign AI compute and GPU capacity

No call published yet

No.	Topic	Question	RAIA Response
6.1	**Planned procurement**	Is RAIA currently procuring, or preparing to procure, sovereign AI compute access, GPU-as-a-Service, dedicated GPU nodes or temporary capacity for government and university workloads?	RAIA has not published a call for sovereign AI compute access, GPU-as-a-Service, dedicated GPU nodes or temporary compute capacity. Any procurement will be advertised publicly, with its procurement documents. All RAIA calls – requests for expressions of interest, bids and proposals – are published at raia.rw/opportunities and announced on RAIA's LinkedIn page, linkedin.com/company/c4ir-rw, and through RAIA's media partners. Interested firms are invited to follow these channels.
6.2	**Process details**	If yes, what is the tender or market-sounding mechanism, expected procurement window, eligible hosting jurisdiction and non-confidential technical requirements?	No tender, procurement window or technical requirements for compute have been published. Eligibility, hosting and data-residency requirements, the specifications and how to submit will be stated in the procurement documents when they are published. To keep all potential suppliers on an equal footing, RAIA does not share requirements before they are published. Interested firms are invited to follow raia.rw/opportunities and RAIA's LinkedIn page (linkedin.com/company/c4ir-rw).
6.3	**Vendor registration**	If a registered vendor or local partner is required, what is the registration route?	No registration with RAIA is needed to take part in RAIA's calls. Each call states who can apply and what to submit, and calls are open to competition, including by firms from outside Rwanda. Expressions of interest, bids and proposals must include evidence of the firm's legal registration. A firm that wishes to register a company or a branch in Rwanda can do so with the Rwanda Development Board (RDB), at rdb.rw. Firms may also form joint ventures or associations for a specific call; any requirement on the form of association will be stated in that call's procurement document. Any registration needed in Rwanda to sign or perform a contract will also be stated in the procurement document. Questions about published calls: procurement@raia.rw, 09:00 to 17:00 hours, Kigali time, Monday to Friday.

No.	Topic	Question	RAIA Response
6.4	**Introductory meeting**	Can RAIA arrange a brief introductory meeting to discuss its priorities in data, compute and digital sovereignty?	To treat all potential suppliers equally, RAIA does not hold individual meetings with firms on matters that may become the subject of a procurement. Where a procurement includes a pre-bid or pre-proposal meeting, it is announced in the procurement document and is open to all participants. For consulting assignments, this takes place after shortlisting, when the Request for Proposals is issued to the shortlisted firms; for goods and other services, after the bidding document is published. A written record of the meeting is shared with all participants. Calls are published at raia.rw/opportunities and announced on linkedin.com/company/c4ir-rw.